

**Jefferson County Job Development Corporation
Annual Membership Meeting
Friday, January 30, 2009
Black River Valley Club
12 Noon**

The Jefferson County Job Development Corporation held its Annual Meeting at the Black River Valley Club, 131 Washington Street, Watertown, New York.

Present: See attached attendance sheet.

- I. Call to Order:** President Dennis Affinati called the meeting to order at 12:15 p.m., led the group in the Pledge of Allegiance and welcomed all those present. Mr. Affinati introduced elected officials and special guests.
- II. Election and Introduction of newly elected Directors:** Mr. Affinati introduced the following who had been voted on by the JCJDC Membership, through mailed ballot, to serve on the JCJDC Board of Directors for a period of three years:
- Joseph Colello, President, Frontenac Crystal Springs Water, Inc.;
 - Mary Dudo, General Manager, Salmon Run Shopping Center, LLC;
 - Thomas O'Connor, President, Taylor Concrete Products Inc.

Motion to accept the Directors as duly elected by JCJDC Membership was made by Eric Constance, NYS Small Business Development Center, second by Donald Rutherford, Watertown Local Development Corporation. All voted aye.

Mr. Affinati introduced the JCJDC Board members who were present:

- Michelle Pfaff, Community Bank, JCJDC Vice President and JCIDA Treasurer;
- Lance Evans, Jeff-Lewis Board of Realtors, JCJDC Secretary;
- Kent Burto, Jefferson County Legislator, JCIDA Secretary;
- Bob Hagemann, Jefferson County Administrator;
- Don Rutherford, Watertown Local Development Corporation;
- Tim Read, Stream Global Services, Inc.

Mr. Affinati then introduced JCJDC CEO Donald C. Alexander.

III. The JCJDC Annual Report and Economic Update

Mr. Alexander directed everyone's attention to the Annual Reports that were placed at each place setting (see attached) and asked that they review.

Mr. Alexander, before proceeding with the agency update, thanked outgoing Board member Jefferson County Legislator Michael Behling, who served on the JCIDA and JCJDC Boards from 2002 - 2008. Mr. Alexander also noted that Mr. Behling was Chair of the JCJDC Marketing Council. During his tenure as Chair, the Council's initiatives included the Jefferson County New Beginning ad campaign and the preliminary work that launched the Jefferson County Trail Coordinator position that is now a part of the Jefferson County Soil and Water office. Mr. Alexander said that a small token of the Board's appreciation will be sent to Mr. Behling.

Mr. Alexander thanked all of JCJDC's economic development partners as well as JCJDC/JCIDA and WICLDC staffs for this past year's efforts.

Highlights of Mr. Alexander's presentation included:

- Projects this year resulted in 14 JCIDA loans which totaled \$1,877,000 and leveraged \$27,740,904. The projects were directly responsible for retaining 107 jobs and creating 335 new jobs.
- JCIDA also granted five projects PILOTS and/or Sale Leasebacks that accounted to over \$186 million in investments and created an estimated 2,969 construction jobs.
- Goals and objectives for 2008-09:
 - Workforce Development: Internship opportunities, Fort Drum workforce opportunities;
 - Canadian outreach;
 - New Corporate Park Development;
 - Develop Regional Opportunities;
 - Alternative Energy Development.
- Jefferson County's economy should not be as severe as the rest of the country during this economic slowdown. There are many reasons for this such as: Fort Drum's impact on the community, local banks were not involved in the sub-prime market, real estate values are still below national averages.

Mr. Alexander then introduced Mary Anne Hanley, Director of Marketing.

IV. New Business Venture Award Presentation

Mrs. Hanley welcomed the winners of last year's New Business Venture and Business of Excellence Awards who were present ó Beverly Welch owner of Dust-Busterz and Matt Morgia from Aubertine and Currier.

Mrs. Hanley also introduced the first place winners of the high school business plan competition which was held on November 21, 2008 during the Third Annual

Entrepreneurship Conference "E-Day: Unleashing Ideas" at Jefferson Community College. Sponsors of the event were: JCJDC, the Jeff ó Lewis Workforce Investment Board and Jefferson Community College. The Watertown High School entry was called "Celebration Station." Members of the winning team introduced were: Rachel Schneeberger - Team Captain, Cassandra Marsala, Alicia Uhlein, and Taylor Nims. Their advisors were Michele Eastham and Dawn Robinson.

After the introductions, Mrs. Hanley explained the criteria for the New Business Venture Award.

The New Business Venture Award was open to companies established and located in Jefferson County that have been operating two to four years and could show by specific examples that their business plan was being implemented and effective in their growth.

Mrs. Hanley thanked the judges for the competitions: Chair of the Committee and JCJDC Board member Mary Dudo of Salmon Run Mall; Michael Crowley of Dragon, Benware, Crowley & Company; Vicki Quigley, Dean of Business at Jefferson Community College; Daniel Stern, Jefferson Rehabilitation Center; and James Fayle, North Country Regional Director for Empire State Development.

Mrs. Hanley, after the New Business Venture Award video presentation by Matt White of 4th Coast Production, introduced the Nominees:

- Bellaø Bistro, LLC, Clayton ó Melissa Ringer-Hardy, President
- CAD & Facilities Services, Inc, Depauville, Thomas Brennan, President
- Stones Throw LLC, Watertown ó Martin Timmerman and John Stuart Greene, Owners.

Mrs. Hanley then announced the winner of the New Business Venture Award: CAD & Facilities Services, Inc. Mr. & Mrs Brennan and staff members were presented with a \$1000 check and a commemorative award by Mr. Affinati and Mr. Alexander.

V. Adjournment

Mr. Affinati thanked all for attending and with no further business to discuss before the Membership, Mr. Affinati closed the 2009 JCJDC Annual Membership Meeting at approximately 1:20 p.m.

JCJDC Annual Meeting

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Attendance for the January 30, 2009 Annual Meeting	
1. Assemblywoman Addie Russell	118 th Assembly District
2. Senator Darrel Aubertine	48th NYS Senate District
3. Jay Matteson	JCADC
4. Jim Heary	Attorney
5. Matt Morgia	Aubertine & Currier
6. Bobby Fountain	Bella's
7. Morgan Ringer	Bella's
8. Mathew Hardy	Bella's
9. Meg Ringer	Bella's
10. Michael Ringer	Bella's
11. Melissa Ringer – Hardy	Bella's
12. David Bates	Brookfield Power
13. Jon Elmer	Brookfield Power
14. Howard Kelly	Capital Corridor
15. Alicia Uhlein	Celebration Station
16. Cassandra Marsala	Celebration Station
17. Rachel Schneeberger, Team Captain	Celebration Station
18. Taylor Nims	Celebration Station
19. Elle Stasz	Central Upstate Reg Alliance
20. Thomas Brennan	CFS INC
21. Julie Brennan	CFS INC.
22. Mike Gilhuli	CFS INC.
23. Chris Mooney	CFS INC.
24. Terry Roche	CIDC
25. Christine Hoffman	City of Watertown
26. Jacqueline Longton	City of Watertown
27. Ken Mix	City of Watertown
28. Karen Goetz	Clayton Chamber
29. Bob Cantwell	Clayton LDC
30. Jennifer Hutteman Kall	Community Bank
31. Michelle Pfaff	Community Bank
32. Kate Wehrle	Congressmen J McHugh office
33. Thomas Sauter	DANC
34. Pam Halloran	Dragon Benware Crowley & Co
35. Michael Crowley	Dragon Benware Crowley & Co
36. Beverly Welch	Dust Busterz
37. Ora Hawkins	Dust Busterz
38. Jim Fayle	ESDC
39. Ron Stanton	ESDC
40. Carl McLaughlin	FDRLO
41. Kathy Mastellon	FDRLO
42. Joe Colello	Frontenac Crystal Springs
43. Karen Delmonico	GWNCC
44. Dennis Affinati	IBEW Local 110
45. Steve Jennings	JC Public Health
46. Carole McCoy	JCC
47. Craig Johnson	JCC
48. Jill Bettinger	JCC
49. Vicki Quigley	JCC
50. Brian Murray	JCC – Chair of Eday
51. Kent Burto	JCIDA Board
52. Don Alexander	JCJDC

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53. Joy Nuffer	JCJDC
54. Lorraine Wilson	JCJDC
55. Lyle Eaton	JCJDC
56. Mary Anne Hanley	JCJDC
57. Patrick Kelly	JCJDC
58. Peggy Sampson	JCJDC
59. Beth Hopkins	Jeff – Lewis Board of Realtors
60. Lance Evans	Jeff – Lewis Board of Realtors
61. Ken Blankenbush	Jeff Co Legislator
62. Barry Ormsby	Jeff. County Legislators
63. Gino Zando	Jeff. County Legislators
64. Bob Hagemann	Jefferson County
65. Don Canfield	Jefferson County Planning
66. Daniel Stern	JRC
67. David Moran	JRC
68. Steve Pierce	KeyBank NA
69. Warren Rosenthal	LC Dept of Econ. Dev & Plan
70. Michael Lundy	LUNCO Corp
71. Deb McAtee	M&T Bank
72. John Sidd	Menter Law Firm
73. Joe Russo	National Grid
74. Alice Draper	NYS Dept of Labor
75. Chris Bogenschutz	Riverside Media
76. Anne Baldwin	Roth Industries
77. Jochen Drewniok	Roth Industries
78. Donald Sawyer	Sawyer Enterprises
79. Eric Constance	SBDC
80. John Gould	Small Business Dev.
81. Diana Woodhouse	Samaritan Medical Center
82. Anne Greene	Stones throw
83. Kim Timmerman	Stones Throw
84. Marty Timmerman	Stones Throw
85. Stu Greene	Stones Throw
86. Tim Read	Stream
87. Rich O'Connor	Taylor Concrete
88. Tom O'Connor	Taylor Concrete
89. Justin Taylor	Town of Clayton
90. T. Urling Walker	Watertown Assoc.
91. Nancy Madsen	Watertown Daily Times
92. Michele Eastham	Watertown HS - Advisor
93. Dawn Robinson	Watertown HS - Advisor
94. Cheryl Mayforth	WIB
95. Don Rutherford	WLDC
96. Tom Hanley	WPBS/Quality Productions
97. Kevin Torres	WWNY TV 7