

**Jefferson County Job Development Corporation
Regular Monthly Board Meeting Minutes
June 7, 2007**

The Jefferson County Job Development Corporation held its monthly Board of Directors meeting on Thursday, June 7, 2007 in the JCJDC board room, 800 Starbuck Avenue, Watertown, NY.

Present: John Doldo Jr., William Fulkerson, Michelle Pfaff, Julie Pecori, Thomas O'Connor, Michael Crowley, Lance Evans, Dennis Affinati, Mary Corriveau, Mary Dudo, Robert Sturtz, Urban Hirschey, Robert Hagemann, Michael Behling

Others Present: James Fayle, Don Alexander, Lyle Eaton, Peggy Sampson, Mary Anne Hanley, Christopher Tom – JCJDC Intern, Michael Lumbis-City of Watertown Planner, Jeff Nelson-Channel 7, Rachel Hanley and Brian Kelly-WDT

Excused: David Converse, Thomas Carman, John Gaus, Don Rutherford

Absent: Paul Morgan, Robert Juravich, Joseph Colello

I. **Call to Order:** Ms. Pfaff called the meeting to order at 9:25 a.m.

Ms. Pfaff asked all to stand to recite the pledge of allegiance.

II. **Minutes:** Minutes of the board meeting held May 3, 2007 were presented. Mr. Evans moved, and Mr. Hirschey seconded; and

IT WAS VOTED: To approve the minutes of the May 3, 2007 meeting as presented.

III. **Finance Committee** – Mr. Crowley reviewed the financials for the period ending April 30, 2007. Mr. Hirschey moved, and Ms. Corriveau seconded; and

IT WAS VOTED: To approve the April 30, 2007 Treasurer's Report as presented.

IV. **JCIDA Report:** Mr. Fayle gave the following report of the JCIDA Board of Directors' Meeting.

- Approved a loan modification to C&B Rent-All for an additional 36 months amortization on balloon payment due May 2007
- Rejected Marcy LP loan modification request
- Archaeological Study being performed at JCCP – no issues to date
- Approved a PILOT and Sale Leaseback Inducement Resolution for Buckley Realty LLC
- Approved a Sale Leaseback Inducement Resolution for Empire Management Company (New Plan North, LLC)
- Approved First Amendment to Lease Agreement for Eagle Ridge project
- Approved resolution for Fort Drum Mountain Community Homes expansion project to subordinate lease for new mortgage

V. **Committee Reports:**

Membership Committee/Nominating – No report

Marketing Council – Fast Facts were distributed for review. Mr. Behling gave the following Marketing report. There were possible judges suggested for the 2007 New Business Venture and 2007 Business of Excellence Awards. They will be asked to participate and then review the Awards applications, criteria, judging sheets, etc. The judges should be in place for the August board meeting.

-Public Hearings for the final draft of the Black River Blueway Trail Plan will be held. A copy of the plan can be downloaded from Tug Hill's web site (www.tughill.org/BRBlueway.htm).

-Jefferson County New Beginning Campaign ads and the 2006 Annual Report were submitted to the NYSEDC Marketing Awards competition.

-Gary DeYoung reviewed the 2006 Economic Impact of Expenditures by Tourists on Northern NY State – Jefferson County. Mr. DeYoung will make a presentation to the board at the August meeting.

Manufacturing Committee – Ms. Pecori indicated that the committee met on June 6 and finalized the White Paper. It was distributed for the board to review and endorse at the next meeting. Comments and changes should be directed to Ms. Pecori and/or Mr. Alexander within two weeks.

VI. Other Issues:

City of Watertown Projects Presentation – Michael Lumbis, Planner for the City of Watertown, made a PowerPoint presentation consisting of projects that are happening and projects that will be started in the near future in the City of Watertown. Mr. Lumbis discussed the Streetscape Project, State Street Project, Black River Parks Projects, Route 3 Wave Project, J.B. Wise Parking Lot Project, Marble Street Improvement Project, and the Bicentennial Park Improvement Project. The total project costs for all listed is approximately \$18 million in investment into the City for infrastructure and facilities.

Economic Development Update – Mr. Fayle made a PowerPoint presentation regarding some County statistics provided by the Jefferson County Economic Indicators and historical data on the JCIDA loans, PILOTS, and Sale Leasebacks from 2000-2006 (attached).

VII. Vice President's Remarks: None.

VIII. Chief Executive Officer's Remarks: Mr. Fayle reminded the Board about the upcoming Member Breakfast scheduled for June 29, 2007 in Henderson at Ryan's Lookout.

IX. Adjournment: With no further business before the board, a motion was made by Ms. Corriveau, seconded by Mr. Hirshey. All in favor. The meeting adjourned at 10:33 a.m.